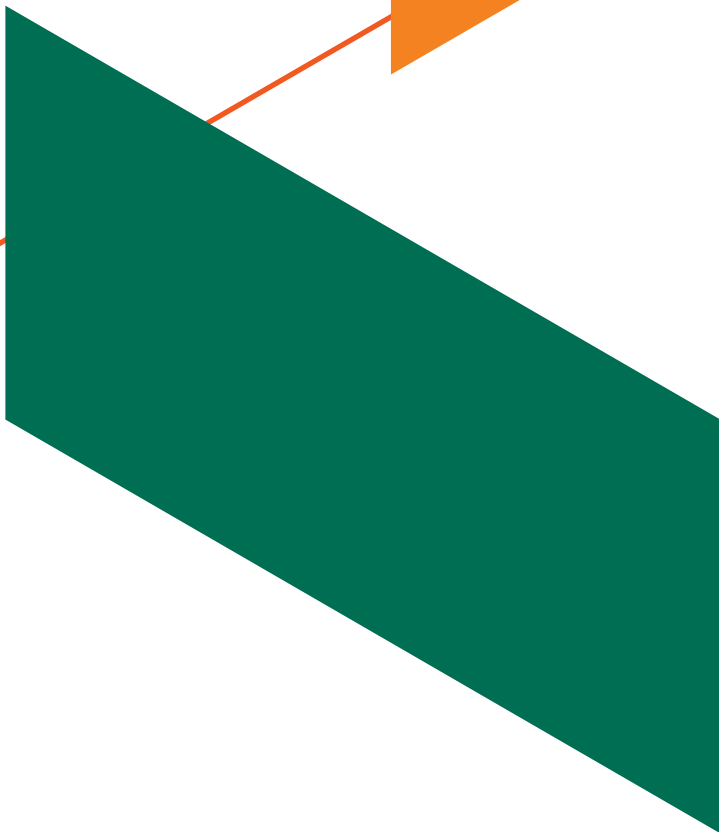


A thin orange line starts at the top right, goes diagonally down to the left, then turns vertically down, and finally goes diagonally down to the right, passing behind the text and shapes.

CONTEG

CERTIFICATES



TECHNICAL CERTIFICATES

1. CDCS – CONTEG Data Center Solutions

Certificate is awarded for

This is to confirm that the above named having successfully passed the design and implementation training focused on the data center/server room solutions and is able to effectively manage and implement the CONTEG solutions into the data center/server room projects of all sizes and types. The training focused on the following:

- Data center/server room design with emphasis on appropriate cabinets, open frames, sections, hot/cold aisle & contained aisle components, as well as other related product use
- Effective cooling with emphasis on the use of appropriate cooling solution from the Targeted Cooling portfolio
- Reliable power distribution within the rack with emphasis on the use of appropriate solution from Intelligent Power portfolio

Who gives training	Pre-sales engineers or Product Managers
Certificate is awarded to	Individual
Form of training	Personal. On-line (for max 1–2 persons) only renewal of certificate.
Duration	1 day in case of personal training (min. 3 hours for on-line training)
Condition to obtain	Passing a test at the end of training
Validity:	1 year
Who approves	Pre-sales Department
Who signs	Sales Director

2. CDCSI – CONTEG Data Center Solutions Integrator

Certificate is awarded for

This is to confirm that the above named having successfully passed the design and implementation training focused on the data center/server room solutions and is able to effectively manage and implement the CONTEG solutions into the data center/server room projects of all sizes and types. The training focused on the following:

- Data center/server room design with emphasis on appropriate cabinets, open frames, sections, hot/cold aisle & contained aisle components, as well as other related product use
- Effective cooling with emphasis on the use of appropriate cooling solution from the Targeted Cooling portfolio
- Reliable power distribution within the rack with emphasis on the use of appropriate solution from Intelligent Power portfolio

Who gives training	Pre-sales engineers or Product Managers
Certificate is awarded to	Company whose employees have attained a CDCS certificate
Form of training	Personal. On-line (for max 1–2 persons) only renewal of certificate.
Duration	1 day in case of personal training (min. 3 hours for on-line training)
Condition to obtain	Passing a test at the end of training
Validity	1 year
Who approves	Pre-sales Department
Who signs	Sales Director

3. TRS – Total Rack Solutions

Certificate is awarded for

TRS certificate confirms that the above named having trained on the product portfolio and is able to effectively offer CONTEG solutions. The person has been trained in detail in the following areas of product portfolio:

- Racks
- Open frames
- Wall cabinets and SOHO
- Standard accessories
- Data center solutions
- KVM / LCD
- Targeted Cooling
- Power management
- Rack monitoring system
- DCIM – Aegis
- High Density Cable Management

Who gives training	Pre-sales engineers or Product Managers
Certificate is awarded to	Individual
Form of training	Personal. On-line (for max 1–2 persons) only renewal of certificate.
Duration	1 day in case of personal training (min. 3 hours for on-line training)
Condition to obtain	Passing a test at the end of training
Validity	1 year
Who approves	Pre-sales Department
Who signs	Sales Director or Country Sales Manager in countries with a CONTEG demo room

4. CCIP – CONTEG Certified Installation partner

Certificate is awarded for

CCIP certificate confirms that the above named having trained the product portfolio and is able to effectively install CONTEG solutions. The person has been trained in detail in the following areas of product portfolio:

- Racks and Open frames installation and assembling
- Fixed or Modular Containment installation and assembling
- Power management installation and management
- Rack monitoring system installation and management
- High Density Cable Management installation
- Targeted cooling - physical implementation in to complex solution only
- LES RACK installation
- Optiway installation and implementation

Who gives training	Pre-sales engineers or Product Managers
Certificate is awarded to	Selected company and company's technician who participated during training
Form of training	Personal
Duration	1 day
Condition to obtain	Active participation during training and passing a test at the end of training
Validity	1 year
Who approves	Pre-sales Department together with Product Managers
Who signs	Sales Director or Country Sales Manager in countries with a CONTEG demo room

5. CTSS – CoolTeg Start-up Service

Certificate is awarded for

This is to confirm that the above named having successfully passed the Start-up service training focused on the Targeted cooling portfolio and is able to effectively manage and do Start-up procedure of CONTEG CoolTeg, CoolTop, CoolSeven, or CoolOut. The training focused on the following:

- Detailed checkup of piping connection and electrical power installation of cooling units
- Setup of cooling parameters according to customer needs and installation conditions
- Basic test of operating condition
- Training of operating personnel

Who gives training	Cooling engineers
Certificate is awarded to	Individual
Form of training	Personal
Condition to obtain	Real Start-up of cooling units in the presence of CONTEG specialists
Validity	1 year. In the case of a successful Start-up of more than one project during the period, it will be automatically extended for another year.
Who approves	Cooling Department
Who signs	Sales Director

6. CCSP – CONTEG Certified Service Partner

Certificate is awarded for

This is to confirm that the above named having participated during the certified service partner training provide by CONTEG. This training is primarily focused on CONTEG cooling equipment portfolio while covering basic mechanics of different types of cooling units. The training focused on following:

- Different types of CONTEG cooling equipment, basic mechanical operation, low voltage controls, proper system configurations, cooling equipment commissioning, software updates and uploads.

Who gives training	Cooling engineers
Certificate is awarded to	Selected company and company's technician who participated during training
Form of training	Personal
Condition to obtain	Active participation during CCSP training
Validity	Upgrade is necessary when a new CONTEG unit reaches the market
Who approves	Cooling Department
Who signs	Sales Director

BUSINESS CERTIFICATES

CAD – CONTEG Authorized Distributor

Certificate is awarded for

This certificate confirms that the company is an authorized distributor of CONTEG products in their country.

Company Activity	Distribution
Who is certified	Official distributors of CONTEG products and solutions
Pre-requisites:	Must have certificates CDCS, CDCSI, or TRS, active sales promotion of CONTEG products, stocking, etc. To be specified on International Distributorship Agreement. Signed International Distribution Agreement
Validity	2 years. If within the first year of certificate validity a real project is realized then the certificate can be extended for another year, without training. Each 2 years a CONTEG training is required due to the continuous development and introduction of new products.
Certificate is awarded to:	Company
Who approves:	Sales Director
Who signs:	Sales Director

CVAP – CONTEG Value Added Partner

Company Activity	Integration, Installation, combination of both
Who is certified	Company
Pre-requisites	Must have certificates CDCS, CDCSI, or TRS, active promotion of CONTEG products, etc. To be specified on International Value Added Partner Agreement. Signed International Value Added Partner Agreement agreement
Validity	2 years
Certificate is awarded to	Company
Who approves	Sales Director and Area Sales Manager
Who signs	Sales Director



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